



## **Fighting Against the Pandemic, Supporting Economic and Social Development**

**2020 Interim Results Announcement**

Beijing

August 2020

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In the first half of 2020, amid the impact from the coronavirus pandemic, as well as the complex and challenging domestic and international environment, China Construction Bank fulfilled its responsibility as a major state-owned bank by earnestly implementing government policies. It helped fight the coronavirus and supported economic and social development with targeted and direct financial services, strived to ensure "stability on six fronts" and maintain "security in six areas", enhanced the quality and efficiency in serving the real economy, and innovatively explored digital operation modes. As a result, it achieved remarkable operating results. **The Group's balance sheet grew rapidly, with total assets** exceeding RMB 27 trillion, up by 8.7%, and total liabilities up by 9.3% to more than RMB 25 trillion. **Earnings were in line with expectations.** The Group recorded net profit of RMB 138.9 billion while supporting the real economy through lowering lending rates, implementing deferrals on interest and principal payments and reducing fees. **Asset quality was further improved.** The Group's NPL ratio continued to stabilise at 1.49%, which helped it fully release risks. Provision was made prudently with the amount of impairment losses increasing by 49.2% year-on-year.



# 2020 Interim Results in Line with Expectation

( RMB Billion )	30/6/2020	31/12/2019	Change
Total assets	27,655.2	25,436.3	↑ 8.7%
Net loans and advances to customers	15,927.8	14,540.7	↑ 9.5%
Total liabilities	25,353.9	23,201.1	↑ 9.3%
Deposits from customers	20,402.2	18,366.3	↑ 11.1%
NPL ratio	1.49%	1.42%	↑ 0.07ppt
	1/2020-6/2020	1/2019-6/2019	Change
Operating income	359.9	344.4	↑ 4.5%
Net interest income	266.5	250.4	↑ 6.4%
Net fee and commission income	80.0	76.7	↑ 4.3%
Profit before provisions	280.3	266.0	↑ 5.4%
Impairment losses	111.6	74.8	↑ 49.2%
Net profit	138.9	155.7	↓ 10.8%
Annualised return on average assets	1.05%	1.31%	↓ 0.26ppt
Annualised return on average equity	12.65%	15.62%	↓ 2.97ppt

# Agenda

- 01. Assist in the Fight Against the Pandemic and Support Economic Development**
- 02. Promotion of Growth Strategies and Business Highlights**
- 03. Financial Performance**
- 04. Robust Foundation for Long-term Development Through Risk Management**
- 05. Outlook & Strategies**

# Assist Pandemic Prevention and Control and Support the Real Economy

## Policy in extraordinary time and situation

Financial services to support the prevention and control of the pandemic  
**10 measures**



Care for employees at outlets  
**20 measures**



Supported pandemic prevention and control and resumption of work and production  
**30 measures**



Strengthened the financial services for medium, small and micro enterprises  
**14 measures**



Supported Hubei region  
**26 special measures**



Supported to keep foreign trade and foreign investment stable  
**29 measures**



Increased credit supply to support the tasks of ensuring “stability on six fronts” and maintaining “security in six areas”; new loans in the first half reached RMB1.45 trillion

### Supported the growth in key areas and weak links of the real economy

Balance of infrastructure loans was RMB **4,105.3 billion**, up **11.4%**

Balance of loans in manufacturing sector was RMB **1,291.7 billion**, up **19.6%**

Balance of loans to private enterprises was RMB **2,742.0 billion**, up **21.3%**

Balance of green loans was RMB **1,294.3 billion**, up **10.1%**

### Supported the nation's major strategic regions

Loans in Beijing-Tianjin-Hebei Region grew by **9.5%**

Loans in Guangdong-Hong Kong-Macau Greater Bay Area grew by **26.9%**

Loans in Yangtze River Delta Region grew by **17.5%**

### Supported the implementation of positive fiscal policies

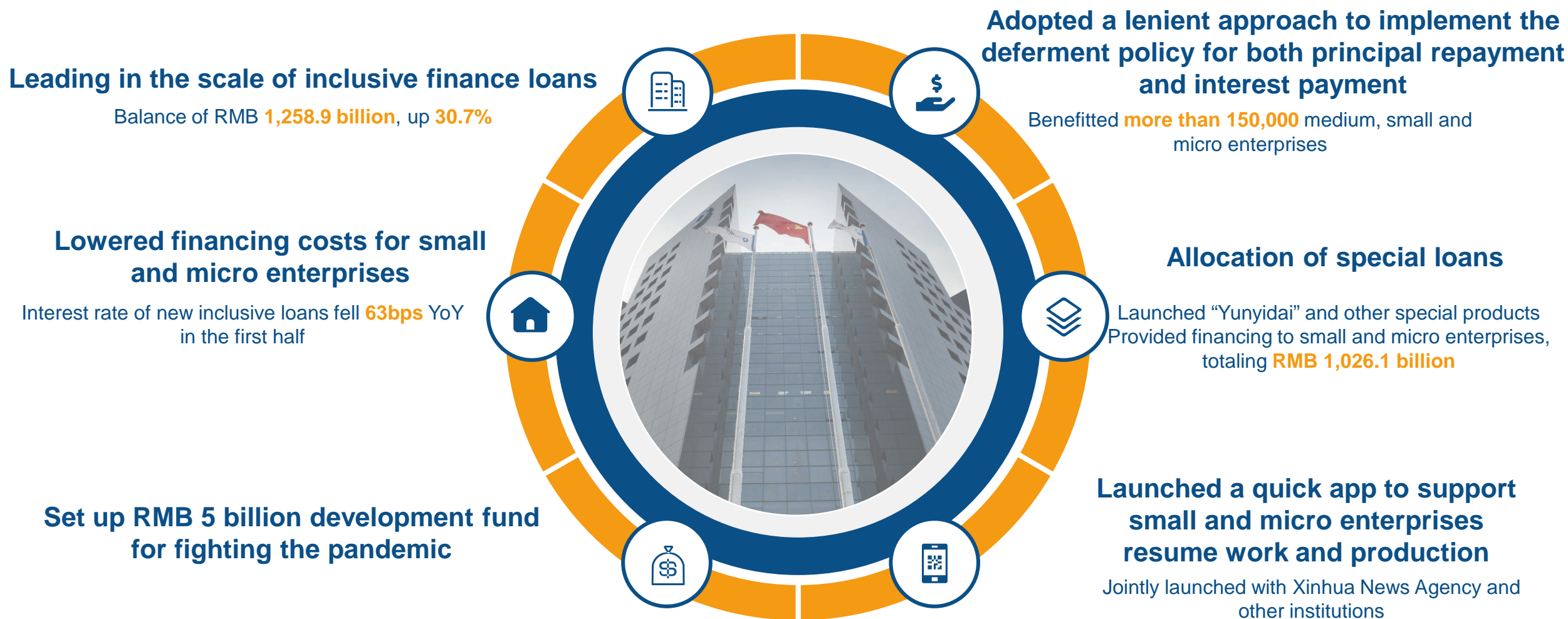
Underwritten RMB **60.5 billion** special anti-pandemic government bonds, accounting for **20.9%** of the total issuance

The investments in local government debts increased by RMB **328.8 billion**, leading the market with a subscription ratio of **11.7%**

### Supported the protection of key enterprises in pandemic prevention and control

Provided RMB **119.5 billion** credit support for **more than 10,000** key corporations involved in pandemic prevention and control on a cumulative basis

# Assist Enterprises in Overcoming Difficulties





# Innovative Support for the Coordinated Resumption of Work and Production along the Industrial Chain

## Supply chain financial services

Cumulative financing of **RMB 230.1 billion**  
Supported **37,000** clients in the supply chain of more than **2,500** core corporations to resume work and production



## Comprehensively researched the production capacity recovery of foreign trade enterprises and the international supply and demand situation

Trade finance balance stood at **RMB 579.7 billion**, up by **37.8%**

## Set up the smart match-making platform “CCB Match Plus”

Supported the upstream and downstream corporations to seek investments, technology, services and projects

## Mingonghui

**RMB 97.3 billion loans** were granted on a cumulative basis serving **8.75 million** migrant workers



# Support Poverty Alleviation and Rural Revitalisation



## Boost rural revitalisation

### Promote financial services in rural areas

- “Yunongtong” - **623,000** inclusive finance service outlets, covering **87%** rural towns and administrative villages nationwide
- Explored and built a comprehensive “Yunongtong” service platform for rural revitalisation, providing financial services at fingertips and improving the quality and efficiency of benefitting agriculture through multiple measures

### Completed the “last mile” to provide financial services to rural community

- **872,000** “Yunongtong” debit cards and **50,000** credit cards issued
- “Yunongxuetang” to spread agricultural and financial knowledge

### Introduce financial support to fuel industrial revitalisation

- **Over RMB 2 trillion** agriculture-related credit, an increase of **10.6%**; inclusive agriculture-related loans increased by **30.6%**
- Created personal “Yunongkuaidai”, a credit-based online on-demand loan service that offers instant application and approval

### Support anti-pandemic and work resumption in rural areas

- Launched the special section of “rural community pandemic prevention” service
- Launched the special section of “work resumption support” service



## Support poverty alleviation

### e.ccb.com to support poverty alleviation through e-commerce

- Leveraged the platform of e.ccb.com to support poverty alleviation of **4,308** e-commerce merchants, covering **948** poverty-stricken counties
- In first half of 2020, the transaction volume of poverty alleviation-related transactions increased by **45.1%** YoY
- Poverty alleviation cooperation with ministries and commissions, governments at all levels and central state-owned enterprises
- Drove customers, institutions and employees to alleviate poverty
- Established “Caring Hubei” section at e.ccb.com to help Hubei products “going out”

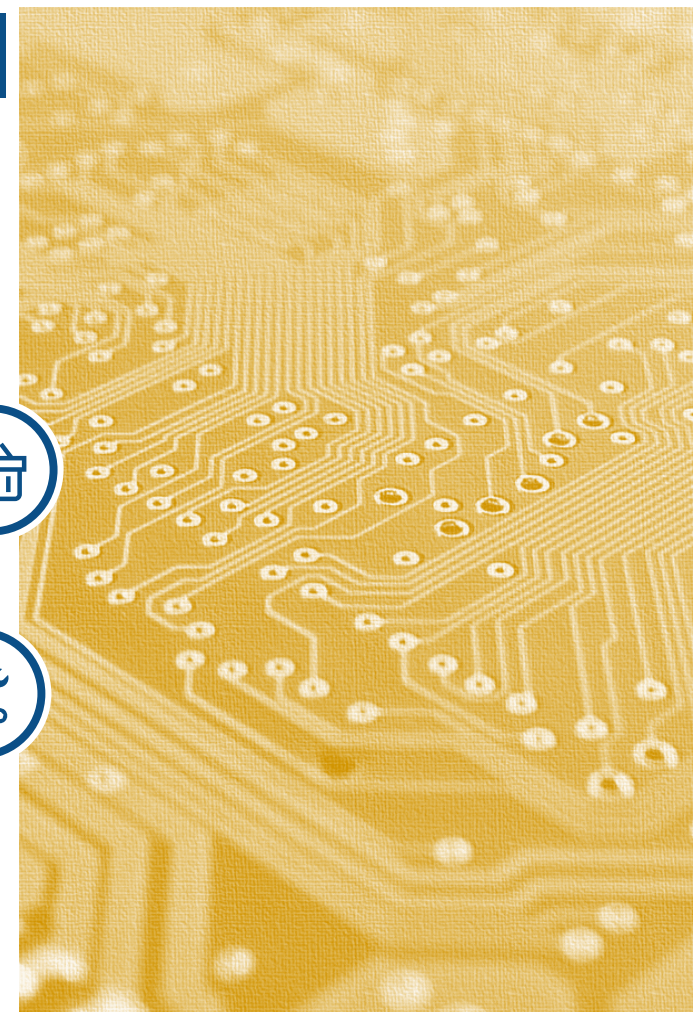
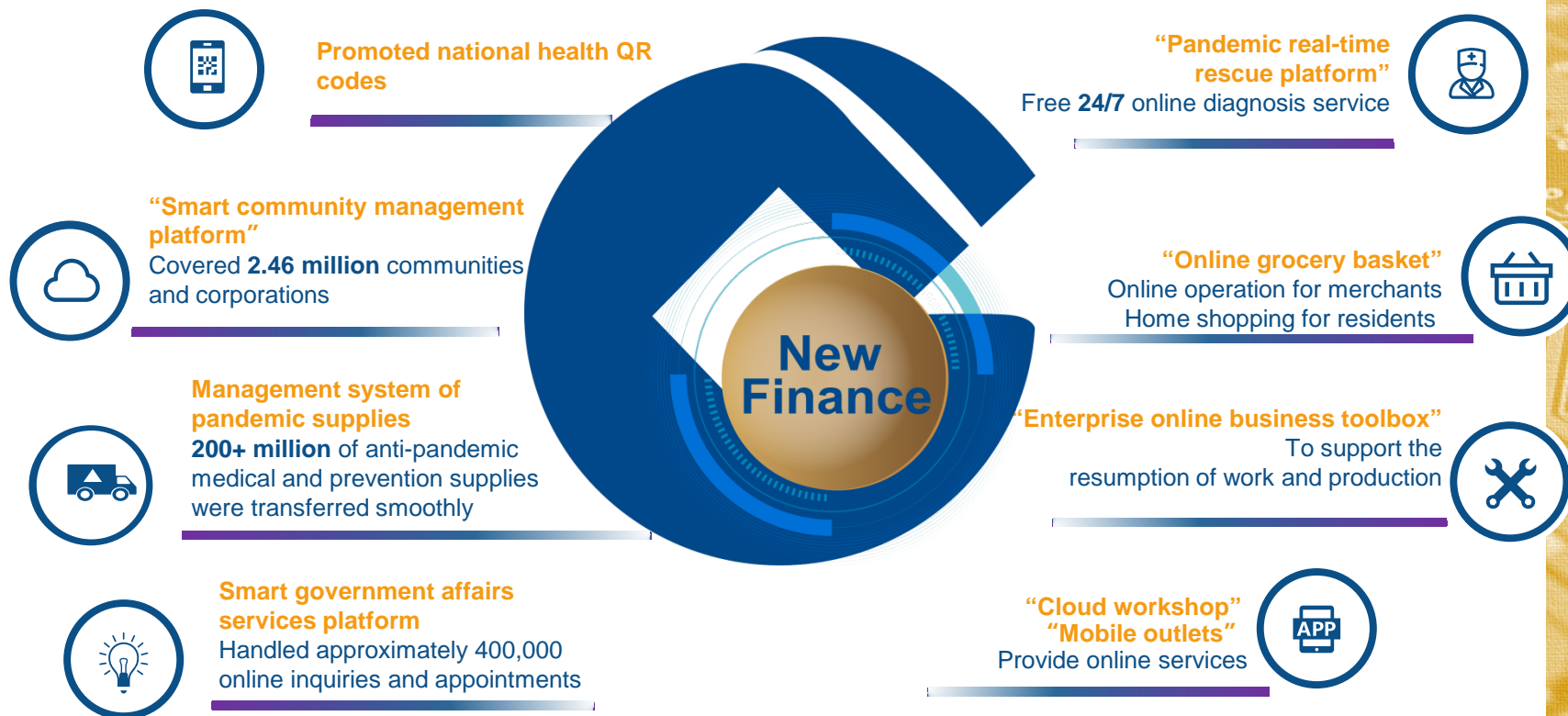
### Vigorous promotion of targeted poverty alleviation

- “Leap to 2020” targeted poverty alleviation financial action plan
- Total loans of targeted poverty alleviation rose to **RMB 234.1 billion**, representing an increase of **6.7%** YoY
- Focused on areas of extreme poverty and targeted regions
- Optimised policies, strengthened innovative momentum, deepened technological empowerment and promoted products for poverty alleviation
- Adhered to public welfare poverty alleviation and built a long-term poverty alleviation financial mechanism

# Fight the Pandemic with the Support of Technology

## Digital treatment

## Digital prevention



# Fulfill Social Responsibility



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# Comprehensive House Leasing Plans



## Diversified multi-tier model

- Over **RMB 37.2 billion** corporate house leasing loans granted on a cumulative basis
- Personal house leasing loans met the long-term rental needs of more than **6,000** customers
- **221** "Jianrong Jiayuan"
- CCB House Price Index covered **83** large and medium-sized cities



## Speeded up the promotion of "Digital Real Estate" system

- Covering the whole cycle of approval, construction, management and living
- Promoted to over **27** branches
- Standardized system came into operation



## Increased support for policy-based rental housing

- Signed strategic cooperation agreements on the development of policy-based rental housing with **11** cities
- To provide **RMB 300 billion** capital
- Support the government to raise **1.2 million** policy-based rental housing units
- Solved housing problems for over **a million** new citizens



## Orderly development of "house deposit" business

- Effectively revitalised idle housing resources
- Cumulative contracted apartments of **870,000** units



## Anti-pandemic assistance

- **Nearly 2,000 units (rooms)** were provided free of charge to medical staff and government workers in pandemic prevention and control



## Continuous expansion of the house leasing platform

- Covering **325** cities at the prefecture level or above
- Cumulative online listing of properties exceeded **23 million**
- **23.1 million** of registered users
- Continuous optimization of platform functions

# Promote Inclusive Finance Extensively

## Integration of three dimensions



## Digital and online businesses yielded prominent results

### New product model “Quick loan for small and micro enterprises”

- 1.43 million small and micro enterprises
- RMB 2.6 trillion in loans
- NPL < 1%

### “Huidongni” APP

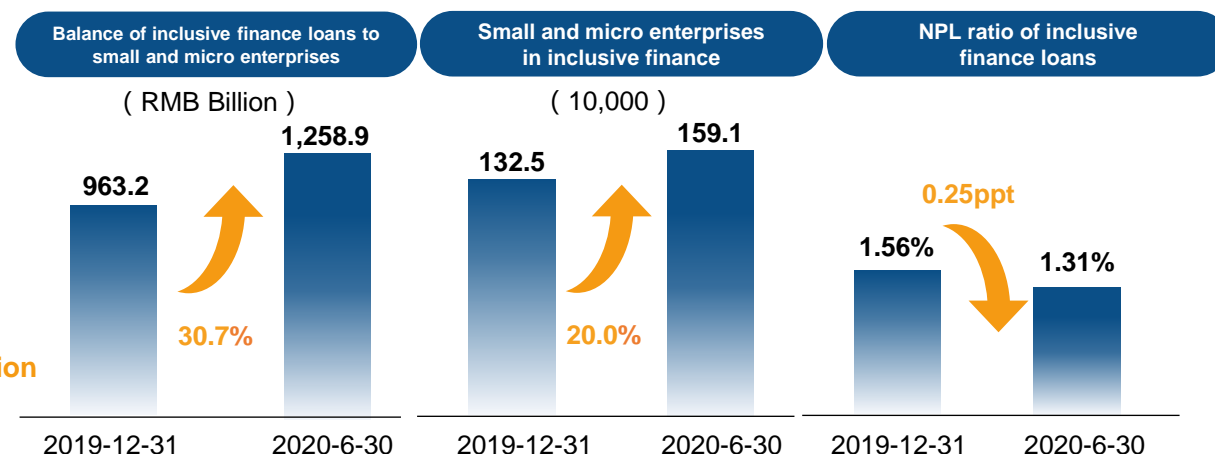
- Certified 3.63 million companies
- 498,700 loan customers
- Approved loans of RMB 252.5 billion

## Supported enterprises effectively during the pandemic

Lowered funding costs for small and micro enterprises  
Rates of inclusive finance loans decreased 63 bps yoy in the first half

Adopted a lenient approach to implement the policy for principal repayment and interest payment  
Benefitted over 150,000 medium, small and micro businesses

## Inclusive finance development achieved good growth and stable quality



# Fintech Empowerment

## Building of smart finance

### Enhanced intelligent risk control capabilities

- Fraud risk prevention system
- Constructed a pool of anti-money laundering data
- Intelligent and automated credit approval

### Constructed a new corporate ecology that combines industry and finance

- Fundamental supply chain platform
- "Internet + exhibition + finance" cross collaboration
- Co-sharing platform for enterprises

### Intelligent channels and operation

- Smart control platform
- Framework for "CCB At Home"
- Reduce burdens on community-level officials: optimizing business processes and data reports

### Created technical cornerstone for retail business

- Digital Marketing Platform (DMP)
- Data-driven public platform
- Enhanced customer experience and management efficiency: wealth management platform, "Ji Cun Tong"
- Extended external ecosystem collaboration: CCB Lifestyle, car owner platform

### Enhanced the business integration capability in the capital market

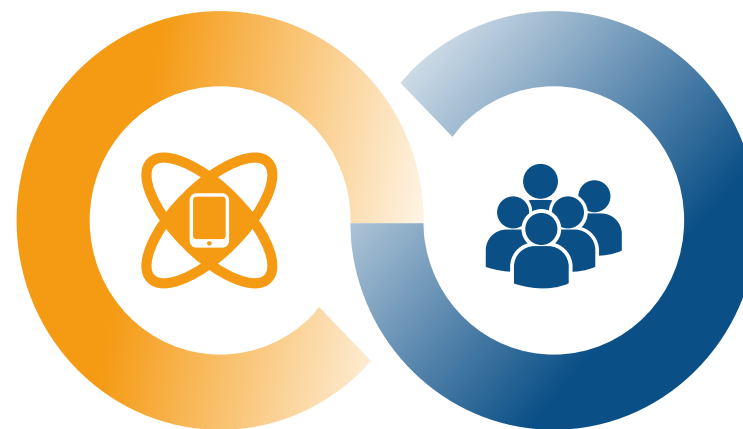
- Built enterprise wide middle office for peer applications
- Strengthened the overall planning of the Group's asset management and the building of "Big Asset Manager"
- Created an intelligent management platform for trading and investment business

### International competition

- Global cash management service network
- Extended the ecosystem for cross-border payment

## Pandemic control and business operation

- Mobile banking, online banking, WeChat banking and more to provide 24/7 online services
- Credit approval, at-home customer service, data management and more to realize remote processing
- Wuhan data center operated steadily without any interruption or shutdown
- Launched "Smart Risk Control" system swiftly to support remote risk verification and handling



## Extending the smart ecosystem

### Pushed forward the development of smart government affairs management ecosystem

- Smart government affairs cover businesses in 13 provinces, 9 cities and the Beijing-Tianjin-Hebei region
- Zhengrong payment connected with 183 government service platforms
- Smart teller machines for government affairs covering over 75% outlets
- Handled over 1,000 government services
- Connection and synergy among the platforms in the ecosystem
- Launched a standard version of digital property system

### Built service system for the rural ecosystem

- Set up and promoted the rural collective assets management platform, the property transaction platform and the Sunshine Project platform
- Piloted the rural revitalization integrated service platform
- Improved the fundamental financial services of Yunongtong
- Continuously extending the reach of rural services

## Supported by the technical middle office



Distributed construct of core system



Smart and safe operation platform



Disaster recovery system



AI model



Big data and cloud platform

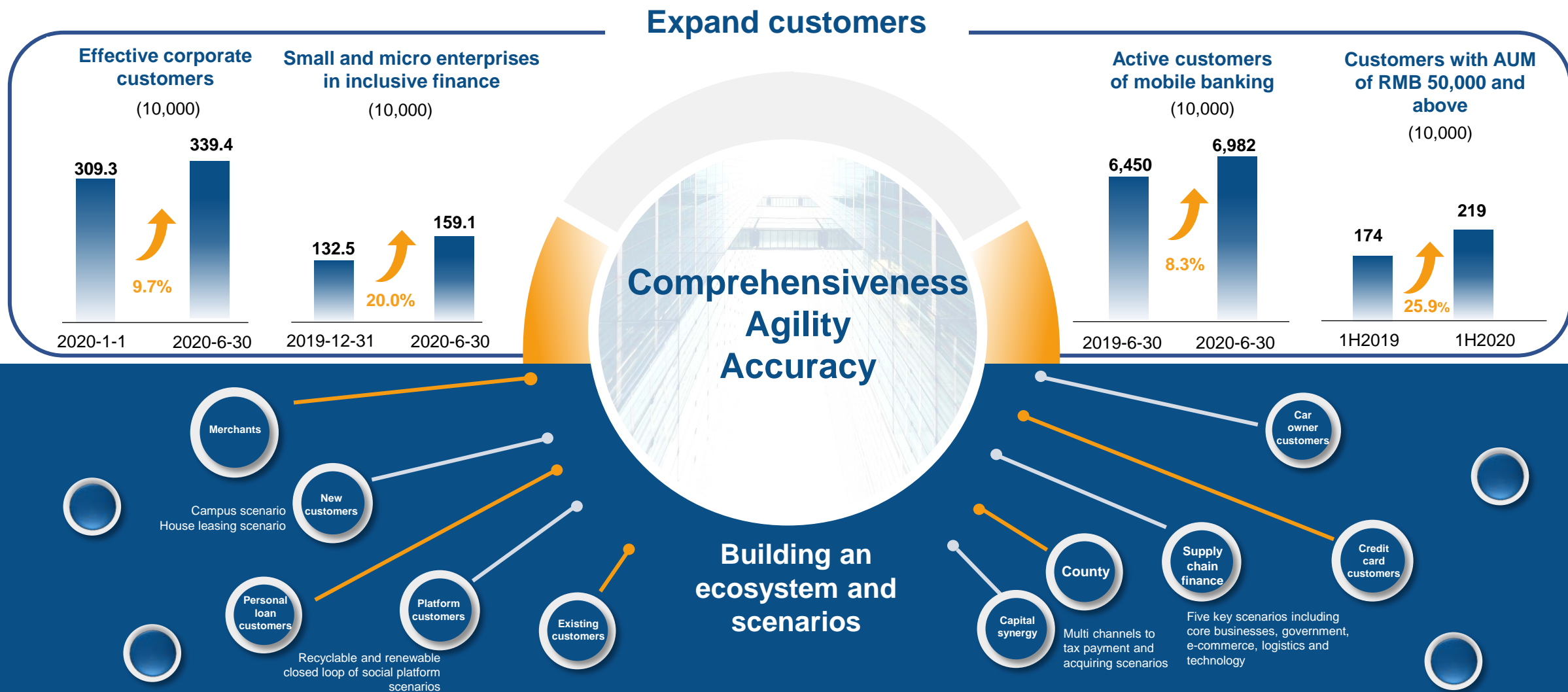


Blockchain platform



Online job protection system

# Continuous Breakthroughs of Digital Operation



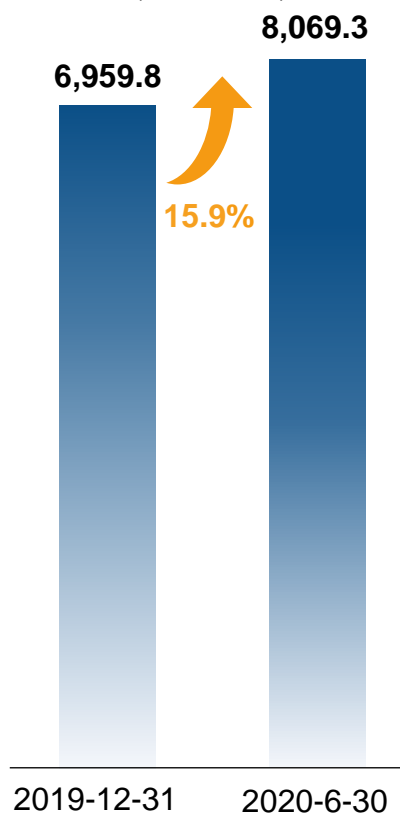


# Historical Breakthroughs of Main Businesses

New corporate loans  
leading the industry

Corporate loan balance

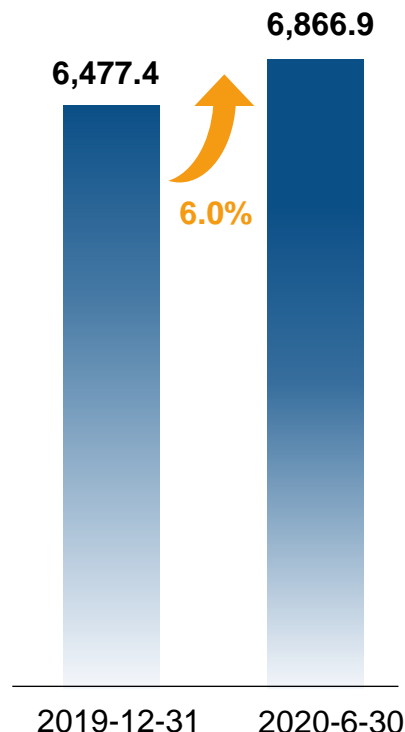
(RMB Billion)



Largest retail credit bank position  
further consolidated

Personal loan balance

(RMB Billion)



Systematic network-based strategy to expand customer base  
yielded remarkable results

Record high for deposit growth

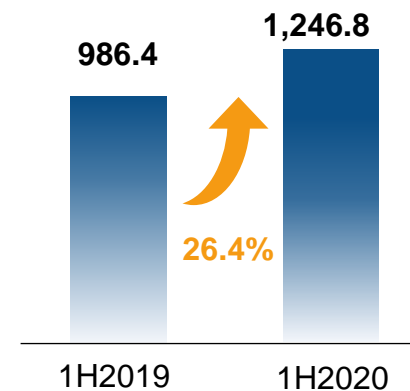


Domestic personal deposits +12.1%

Domestic corporate deposits +10.4%

Average growth of general deposits

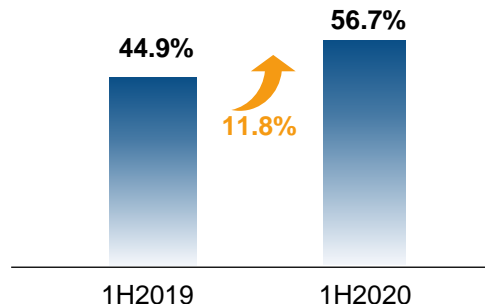
(RMB Billion)



# Full Enhancement in Efficiency and Contribution of Retail Business

Profit contribution from personal banking business reached new high

Profit contribution proportion from personal banking business



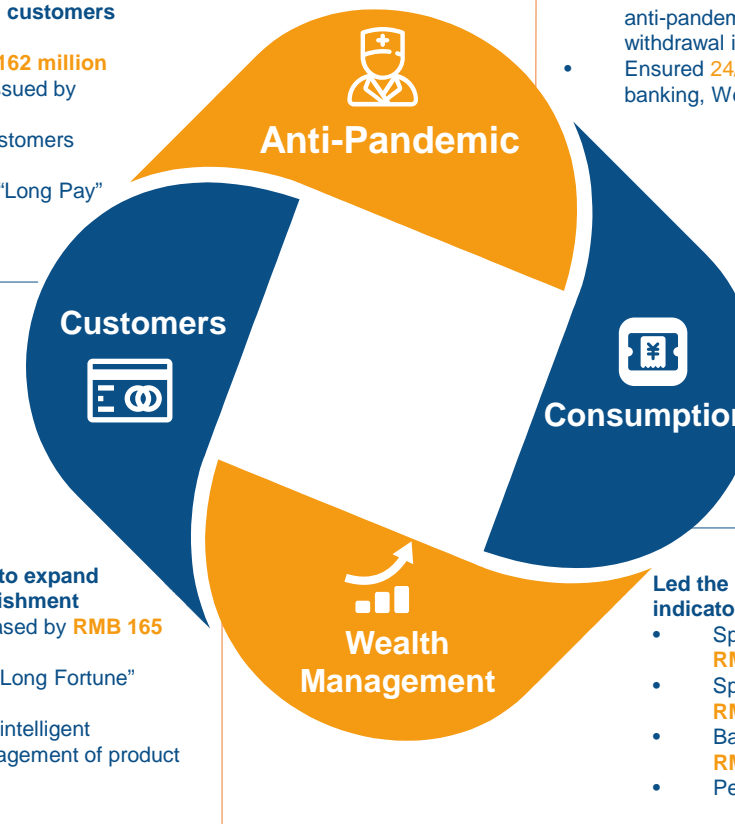
Good development momentum of retail business

Systematically acquired and reactivated customers from a network-based perspective

- Number of debit cards in use was **1,162 million**
- Cumulative number of credit cards issued by the Bank amounted to **139 million**
- Cumulative number of credit card customers amounted to **101 million**
- Cumulative number of customers of "Long Pay" amounted to **138 million**

Strongly supported anti-pandemic effort

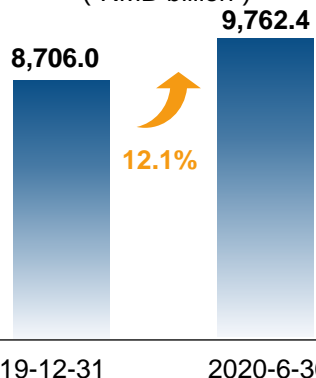
- Allowed deferred repayment of principal and interest on personal loans for individuals that are greatly affected by the pandemic
- Reduction and exemption of various handling fees for anti-pandemic donations, and consumption and cash withdrawal in Hubei
- Ensured **24/7** operation of mobile banking, online banking, WeChat banking



Scale of personal loans and deposits led the market

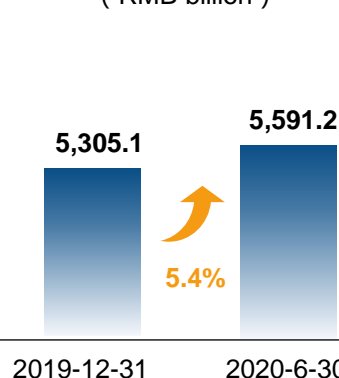
Balance of domestic personal deposits

( RMB billion )



Balance of residential mortgage loans

( RMB billion )



Scale of Wealth Management continued to expand Steadily pushed forward platform establishment

- AUM of private banking clients increased by **RMB 165 billion**
- Number of high net worth clients on "Long Fortune" platform reached **2.9 million**
- Digitalisation of investment analysis, intelligent investment advice services and management of product shelf

Led the peers in various consumption indicators

- Spending amount via debit cards was **RMB 10.71 trillion**
- Spending amount via credit cards was **RMB 1.46 trillion**
- Balance of credit card loans amounted to **RMB 774.6 billion**
- Personal consumer loans increased **34.9%**

# Good Development Momentum in Corporate Transactional Business

## Financial Market



Underwritten **RMB 60.5 billion** special government bonds in aggregate

Actively supported the issuance of local government bonds for Hubei Province

Debt securities investments' **real rate of return** continued to lead peers

Revenue of customer-based trading business up **27% YoY**

Transaction volume of "Bond Connect" reached **RMB 229.1 billion** in the first half; up **639% YoY**

## Investment Banking



Debt financing instruments underwritten for non-financial enterprises amounted to **RMB 294.8 billion**

Special bond financing of **RMB 16.2 billion** for companies engaging in pandemic prevention and control

Expanded financial advisory products  
Acquired **14,082** effective customers, provided free services to **13,000** SMEs

Basically completed the fund raising of national level fund of funds for the **Development of Strategic Emerging Industries**

## Asset Custody



Reduced and exempted supervisory fees for bond funds of companies engaging in pandemic prevention and control

Assets under custody exceeded **RMB 14 trillion**, up **8.7%**

Number of new overseas custody customers with QFII and RQFII approvals ranked **first in the market**

Won the custody of the **National Manufacturing Industry Transformation and Upgrading Fund**

Revenue of custody business up **20.1% YOY**

## Settlement and Cash Management



Reduced and exempted handling fees for the allocation and transfer of financial funds, special funds and social donation settlement for pandemic prevention and control

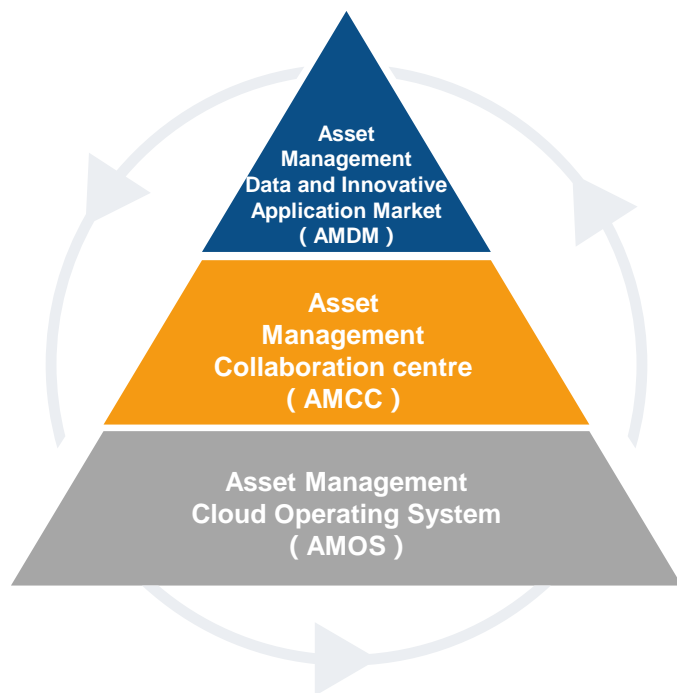
Newly opened corporate RMB settlement accounts reached **884,000**, ranked **first in the market**

Global cash management services for multinational enterprises

Active cash management customers reached **1,677 thousand**  
Up **9.1% year-on-year**

# Remarkable Results from Transformation of Asset Management Business

“Mega Asset Manager” investment and operation platform effectively supported the transformation of asset management business



Supported resumption of work and production during the pandemic



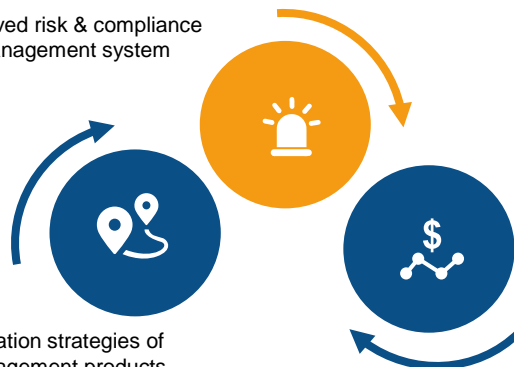
Asset management business allocated anti-pandemic assets providing corporate financing of RMB 69.8 billion



Asset management business launched special anti-pandemic asset management products of RMB 12.9 billion

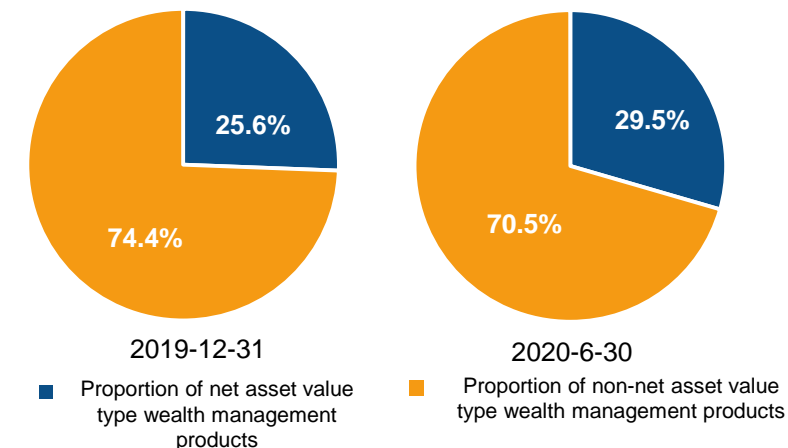
Several asset rectification measures effectively mitigated risks

Improved risk & compliance management system

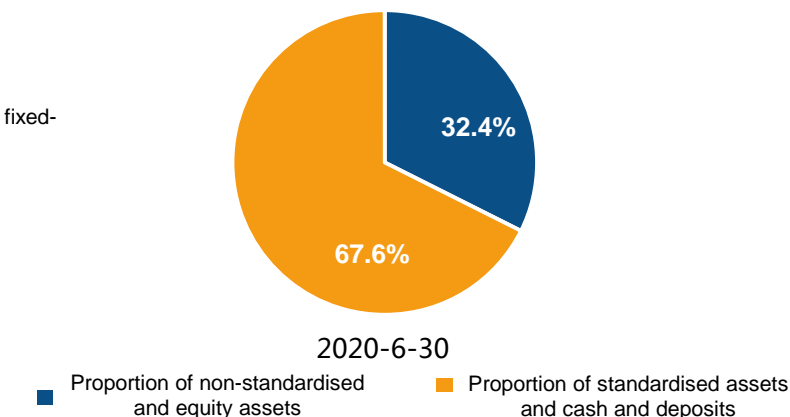


Explored the rectification strategies of existing wealth management products through multiple channels such as undertaking by the Group's subsidiaries and selling to the market

Continuous increase in the proportion of net asset value type wealth management products that meets the new asset management rules



Proportion of non-standard debt assets met regulatory requirements





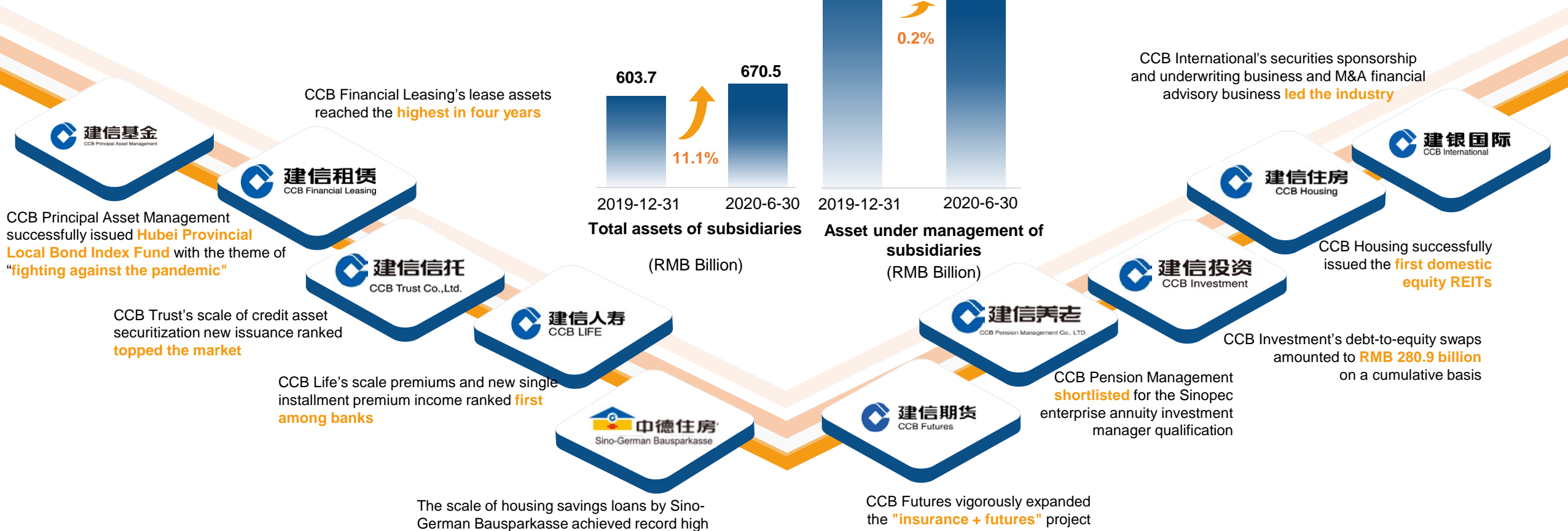
# Steady Development of International and Overseas Business



# Steady Growth in Subsidiaries' Businesses

## Good Development Momentum in a Number of Subsidiaries' Businesses

## Subsidiaries' Businesses Developed Steadily



# CCB University Industry-Education Integration for Internal and External Empowerment

## Professionalism, Sharing, Technology, Internationalisation

### Service strategy, promote business integration

On-site training covering **1,614 employees** on a cumulative basis, trained over **320,000 employees** through online platform.

### Served employees, promote the integration of training and practice

Hosted online classes for over **250,000** account managers

### Established cloud-based platform

**4,364** recorded and broadcast courses,  
**2,177** micro courses, **4,127** live broadcast courses,  
**2,051** courses from universities and partners in aggregate

### Expanded external cooperation

Cooperation with Harvard Business School to conduct the first  
"Digital Talent Online Training Camp"  
Jointly built a capital market teaching and research center with  
**Xiamen University School of Management**  
Established a **CCB-Nankai systematic risk index system**



## Support pandemic prevention and empower society

### Micro lectures in videos under the pandemic

**28 micro lectures** developed  
A total of **420 million** reaches and **180 million** plays

### "Jinzhihuimin"

An aggregate of **26,000 training programs** with  
**2.1 million** attendees

Created "Yunongxuetang", empowering **agriculture, rural areas and farmers** through financial intelligence

Developed themed training of "**Jinzhihuimin - to support poverty alleviation**"

Implemented outlets empowerment projects

### Supported poverty alleviation

Organized and launched a  
**summer field-trip program in rural areas** for 10,000 students  
Carried out poverty alleviation training in Ankang City

# “Caring Stations” fulfilled the Commitment to Openness and Sharing



## Signature social charity service brand

Opened 14,300 “Caring Stations”

Serviced an aggregate of over 118 million visits offline

Over 9.22 million online users

Organised over 57,000 public welfare activities

## Small scale multi-function ecosystem site

A total of 1,637 outlets have realized the “Caring Station+” model

Government affairs, convenient services, public welfare, medical care, elderly care and other functions

570 third-party organizations to collaborate with “Caring Stations”

## Provided convenient pandemic prevention services

Displayed promotion materials at outlets for pandemic prevention, served outdoor workers such as courier and sanitation workers

Promoted the application of the interactive communication function of “Zhangshangwangdian”

Launched the “COVID-19 Real-time Rescue Platform”, “Pandemic Prevention Class” and online shopping basket program on “Caring Stations” APP and “Zhangshangwangdian” WeChat account

## Online-offline collaborative operation

Leveraging financial technology to deepen the focus of community service

Provided the public with pan-financial services anytime, anywhere

“Zhangshangwangdian” promoted online and offline scenarios interaction and information sharing in a “one outlet, one platform” approach

## Focused on the community resources surrounding the outlet

Explored and fulfilled new service path of “Caring Stations + Smart Government Affairs + Community Comprehensive Services”

Integrated the deployment of services from outlets to online platforms, and built a new service model of “ecosystem + themed outlets + online platform”

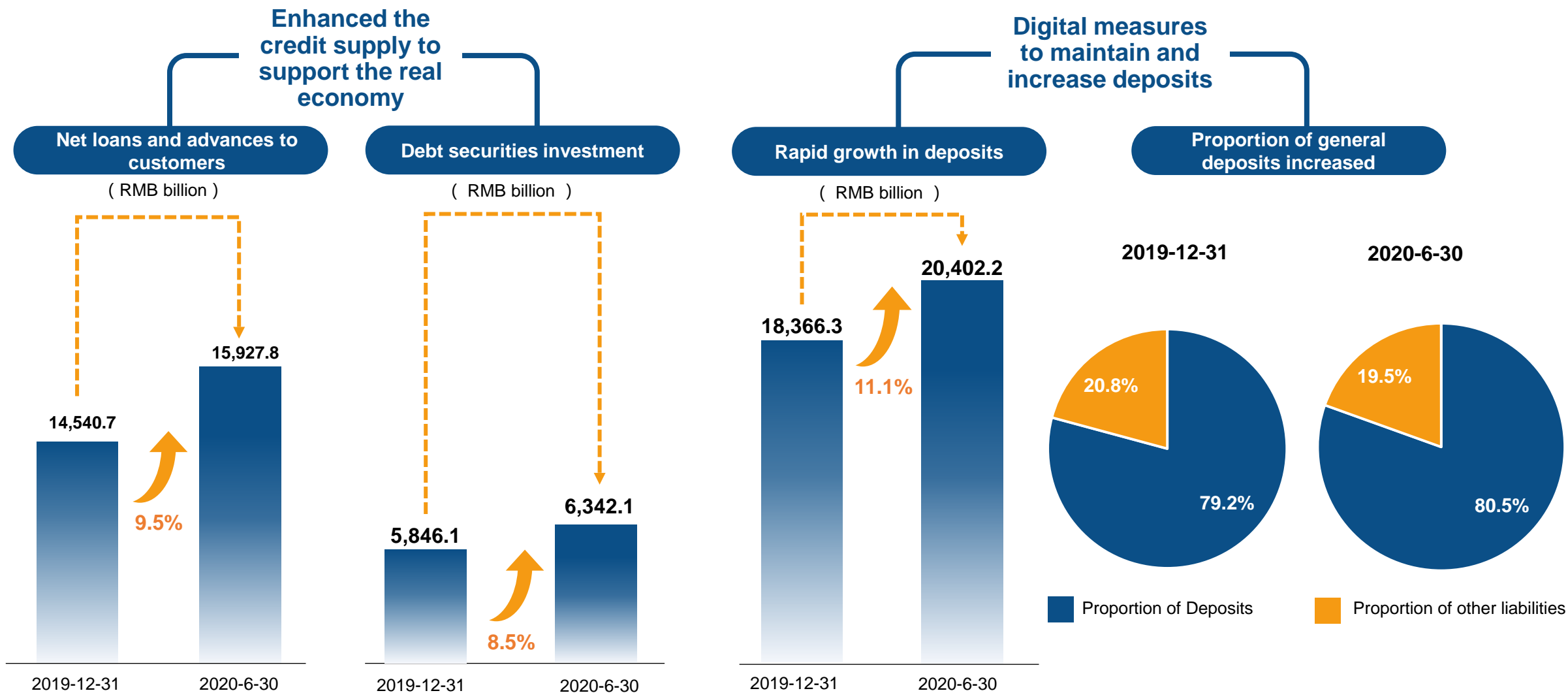
Created an offline display of community ecosystem, empowering the surrounding merchants in acquiring customers



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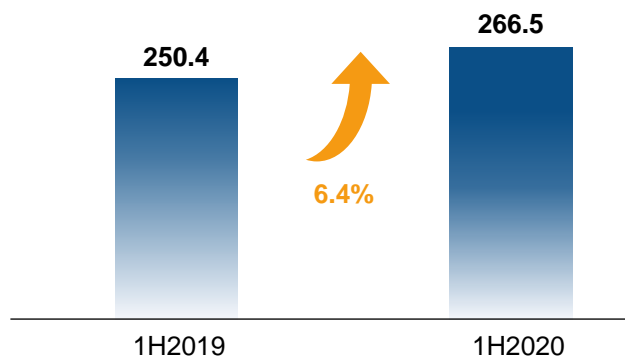
# Rapid Growth in Assets and Liabilities



# Stable Growth in Operating Income

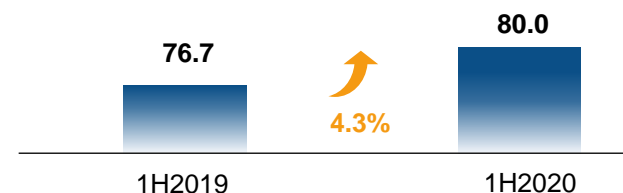
Steady growth in net interest income, increasing volume to compensate for lower pricing

( RMB Billion )

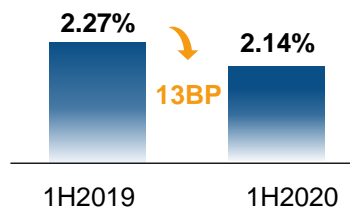


Fee income growth slowed due to appropriate exemption of certain service charges

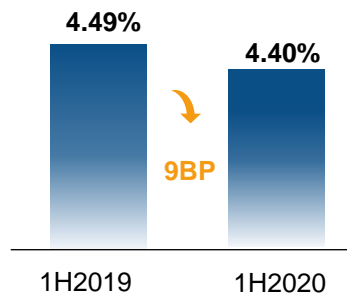
( RMB Billion )



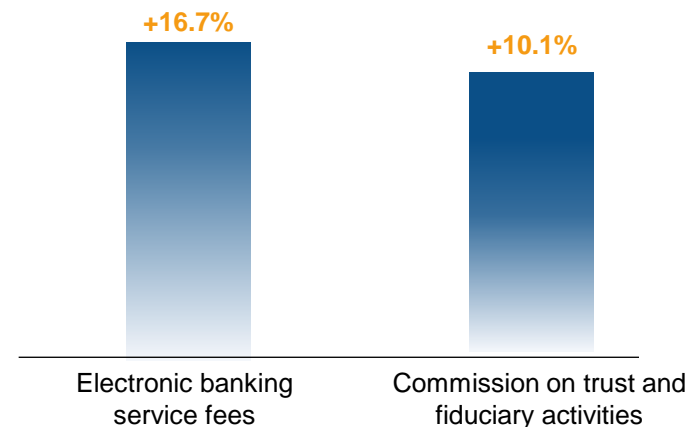
Net interest margin decreased YoY



Yield of loans decreased YoY

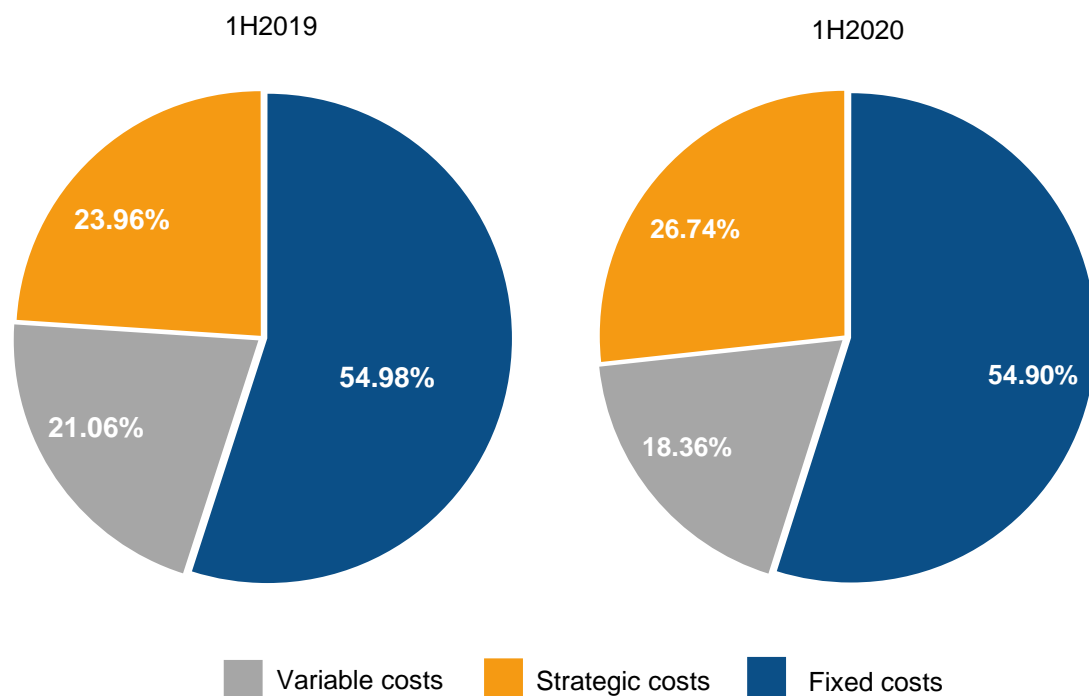


Serving the pandemic prevention and control, Transactional fees grew rapidly

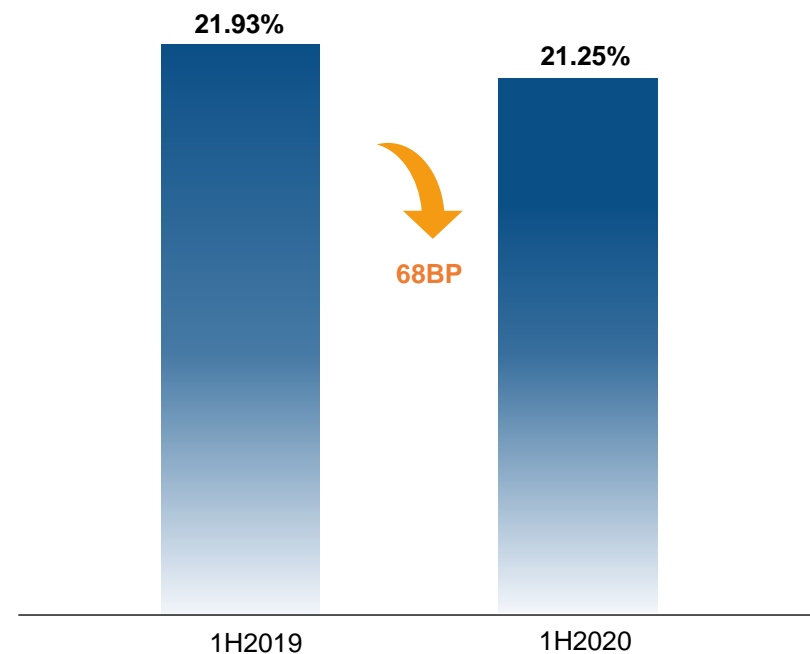


# Optimization of Financial Cost Structure

Cost Structure was further enhanced

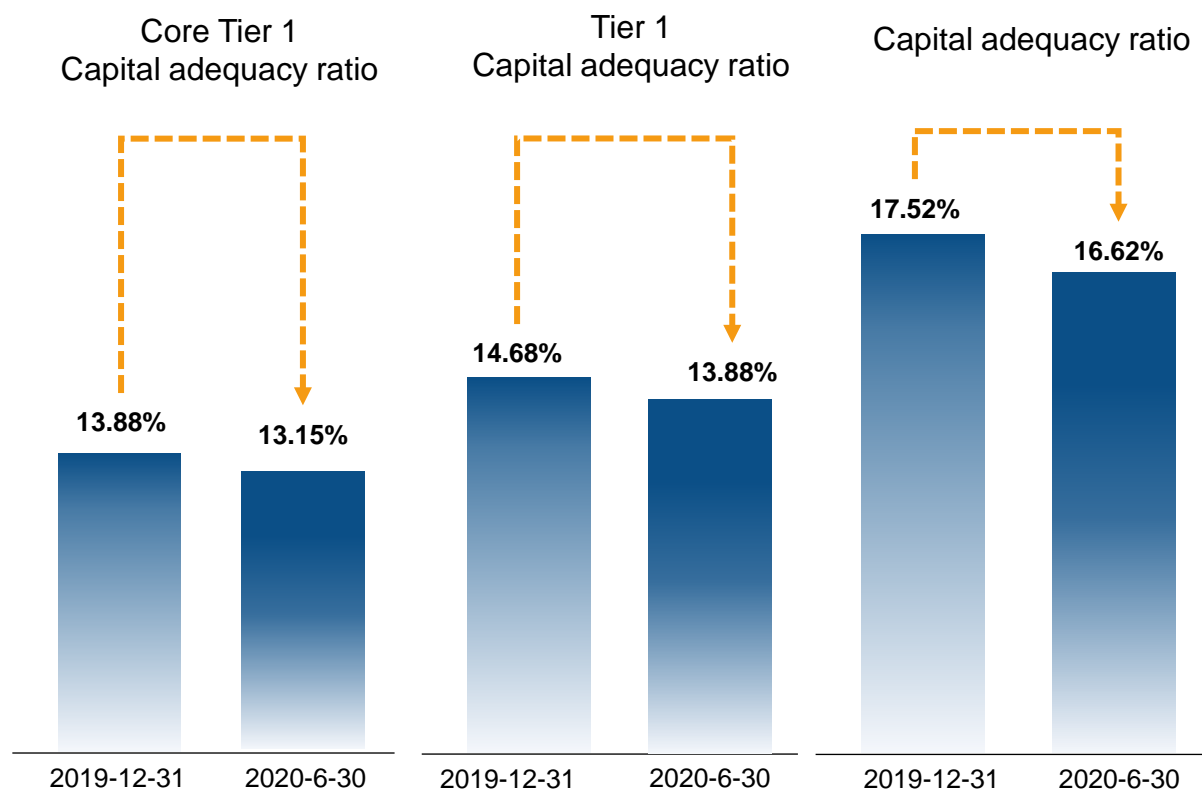


Cost-to-Income ratio decreased YoY



# Maintained Adequate Capital

Capital adequacy ratio leading peers



Adhered to the overall direction of serving the development of the real economy



Further promoted business restructuring



Strived to save capital through **big data technology**



Accelerated external financing  
( **USD 2 billion** of tier-2 capital instruments have been issued and **RMB 66 billion** to be issued in the future )



Improved the capital plan assessment mechanism and enhanced the level of intensive and refined management of capital



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# Comprehensive, Proactive and Intelligent Risk Management System

## Improved comprehensive, proactive and intelligent risk management system

### Via risk assessment

Strengthen the comprehensive management of the Group's various risks

### Via risk appraisal

Strengthen the process and result management

### Via limit control

Strengthen the control and management of concentration risk and the risk on borrowers who have loans from multiple banks

### Via economic capital

Strengthen refine risk management



### Via risk report

Showcase the full picture of the Group's risks

Strengthen risk management of **new types of risks and new products**

Boost the establishment of risk management system in **asset management, overseas institutions and subsidiaries**

Strengthen basic risk management of **primary institutions**

# Comprehensive, Proactive and Intelligent Risk Management System (continued)



## Established intelligent risk control

### Risk Scan & Detect System ( RSD )

Applied risk bottom line screening in inclusive loans, personal loans, international, corporate and credit card business

### Risk Model Decision-Making Support System ( RMD )

Helped reduce the burdens on community-level officials

### Risk Alert & Detect System ( RAD )

Timely launch of “Intelligent Risk Control” anti-pandemic online process, its highest hit rate reached **830,000 transactions/day**

### Completion of R&D in secured quick loan scorecard

Actively launched online approval and operation based on the characteristics of secured quick loan business

### Pushing the establishment of intelligent control and management platform for investment and transactional businesses

Expanded unified risk view for transactional and investment clients

### Online asset management risk control system

Strengthened limit management of the subsidiaries in asset management business



## Strengthened compliance management

### Fully strengthened the management of staff behaviour

Fully promoted and executed “offline gridding”, sped up construction and applied “online intelligence”

### Strengthened crime prevention

Severely cracked down on violations of client information security

### Continued to improve accountability system

Further standardised the procedural rules and substantive rules for handling violations

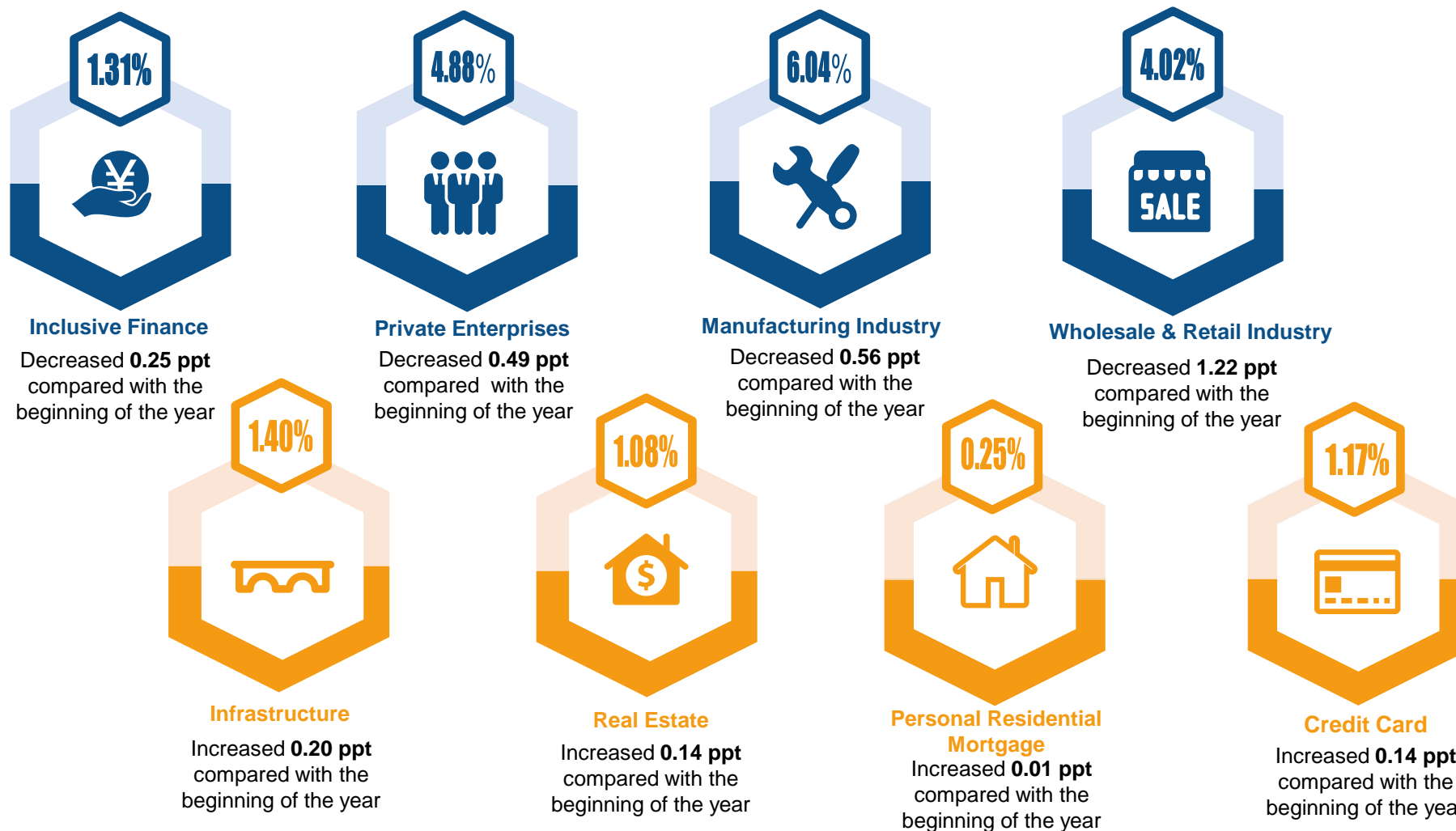
### Focus on rectification of repeated problems

To classify repeated problems, handle by category and level, and apply realistic and effective verification measures

### Greatly enhanced anti-money laundering capability

Introduced plan for money laundering risk control and management merging with business

# Quality of Key Segments Remains Stable



\*NPL ratio as of end of June 2020

# Foundation of Credit Asset Quality Remains Solid

**“Multi-level, dimensional, intelligent”**  
Group’s credit risk control system



Strengthens the control of overdue loan, released overdue pressure using various strategies



Adhered to the principle of substantive risk judgement, and not using impact of the pandemic as the only criterion in risk classification adjustment

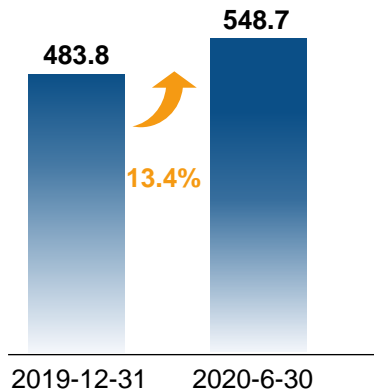


Continued to improve provision model, to more accurately reflect the changes in external environment

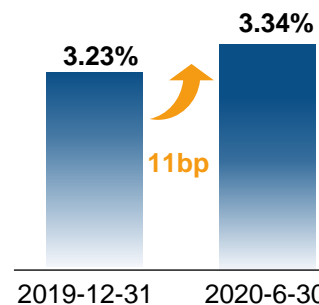
## Risk compensation capability improved

Allowances for impairment losses on loans

( RMB Billion )

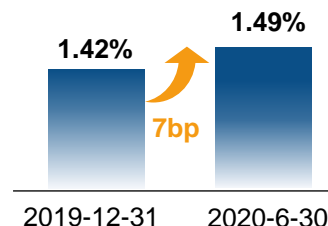


Allowances to total loans

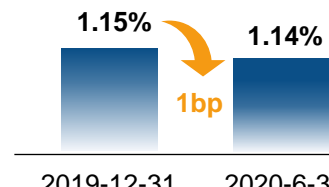


## Full release of risk pressure

NPL ratio

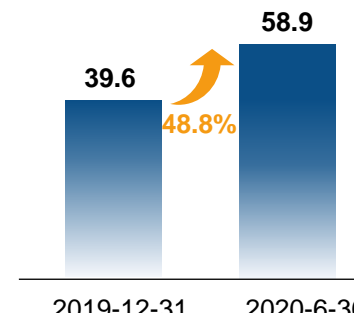


Overdue loan ratio



Amount of Difference between NPL and overdue loans

( RMB Billion )





# External Recognitions

**The Banker**

The Banker (U.K.)

Ranked 2<sup>nd</sup> in the “TOP 1000  
World Banks”

**BRANDZ**<sup>TM</sup>

BrandZ (U.K)

Ranked 58<sup>th</sup> in TOP 100 Most  
Valuable Global Brands  
2020

**ASIAMONEY**

Asiamoney (Hong Kong)

The Best National Retail Bank  
2020

**亚洲银行家**  
**THE ASIAN BANKER**

The Asian Banker  
(Singapore)

The Best Home Mortgage  
Service Bank  
In China



**中国银行业协会**  
CHINA BANKING ASSOCIATION

China Banking Association  
(China)

The Best Inclusive Finance  
Performance Award



China Computer Users  
Association

The Best Execution Award of  
Digitalization Transformation  
in Banking Industry

# Agenda

01. Assist in the Fight Against the Pandemic and Support Economic Development
02. Promotion of Growth Strategies and Business Highlight
03. Financial Performance
04. Robust Foundation for Long-term Development Through Risk Management
05. Outlook & Strategies

# Opportunities and Challenges

## Opportunities



Major achievements in pandemic prevention and control in the country



Strong resilience of domestic economy accelerates growth recovery



More proactive and effective fiscal policy



More flexible and targeted monetary policy



Construction of new infrastructure speeding up



A new “Dual-cycle” development pattern implies numerous business opportunities

## Challenges



Global pandemic development and economic prospects are uncertain



Macro policies test banks' management and balancing capabilities



Evolving China-US economic and trade tension



Hidden risks in the financial market



Imported coronavirus cases puts pressure on the country



Intensified peers and cross-industry competition



Domestic economic development remains unbalanced and insufficient



Domestic and foreign financial regulation tightening



Pandemic slows down the recovery of certain service industries



Increase in risk exposures in certain industries and regions

# Economy and Market outlook

## International authoritative organization's economic growth forecast for 2020

	International Monetary Fund	World Bank
Global	-4.9%	-5.2%
U.S.	-8.0%	-6.1%
Eurozone	-10.2%	-9.1%
China	1.0%	1.0%

## Social financing has grown rapidly, credit demand has recovered

Flexible and appropriate monetary policy; liquidity remains sufficient

It is estimated that the annual increase in the scale of social financing may exceed **RMB 30 trillion**

It is estimated that new loans for the full year will increase by nearly **RMB 20 trillion**, while new loans in the second half of the year will increase by nearly **RMB 8 trillion**

Demand of new infrastructure and new urbanization initiatives and major projects, manufacturing, inclusive finance, private enterprises, green credit, consumer loans is recovering



## The economy recovers amidst uncertainty

The global economy is showing a marginal recovery, but the overall economy remains sluggish

The pandemic and protectionism create risk to the industrial supply chain

The preliminary success of pandemic prevention and control creates a good environment for economic and social development

Fiscal and monetary policies create synergy to support the task of ensuring "stability on six fronts" and maintaining "security in six areas"

Markets rebounded and major economic indicators recovered



## Rapid growth in "three flows"

**Customer flow:** The recovery of real economy has accelerated, and number of newly registered enterprises and individual customers have grown rapidly

**Cash flow:** The market liquidity remains sufficient and the forms of capital change more rapidly

**Information flow:** The pandemic accelerates the growth of digital industry, fintech boosts the development of the information industry

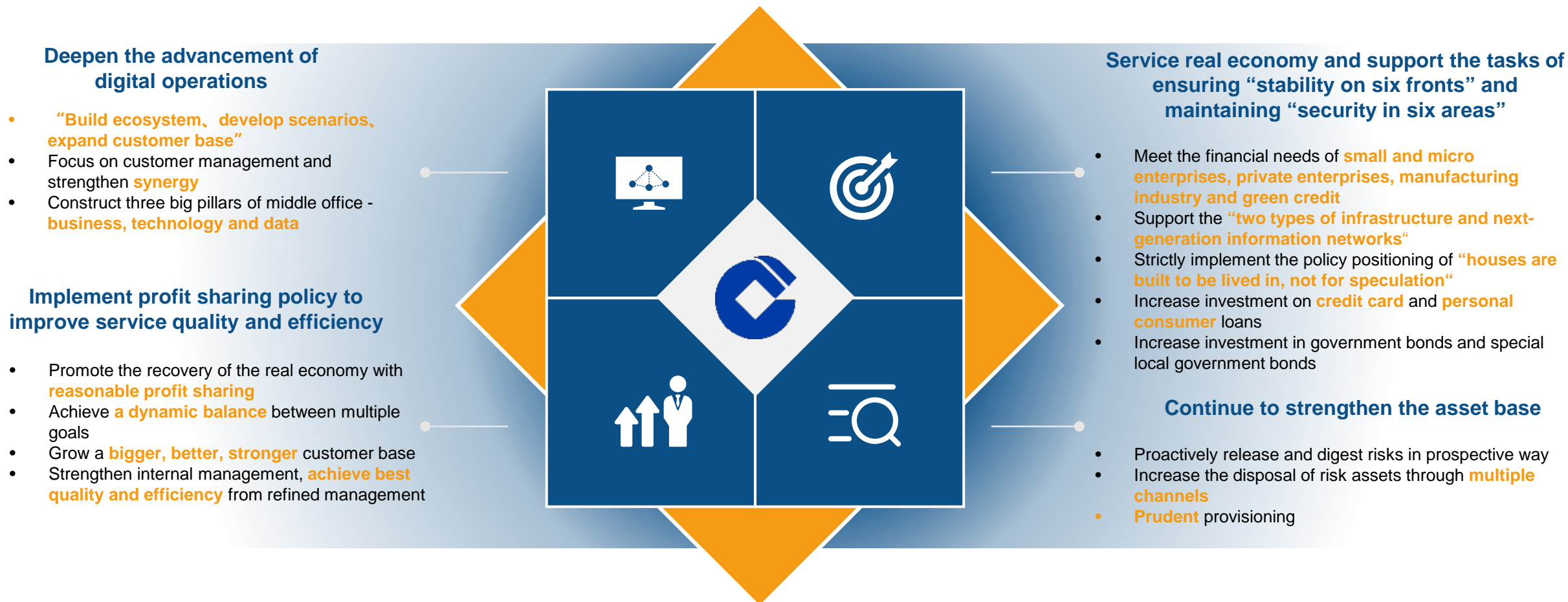
# Seize “New Opportunities” and Open up a “New Horizon” for Development through New Finance





# Development Strategy for the Second Half of the Year

Grape the internal alignment of commercial banks' business objectives with policy direction



# Thank You